



ANDREW M. CUOMO
Governor

SUSAN G. ROSENTHAL
President & CEO

BOARD OF DIRECTORS

RuthAnne Visnauskas, Chair, Commissioner of NYSHCR
Robert F. Mujica Jr., Director of BUDGET
David Kraut
Howard Polivy
Michael Shinozaki

Agenda Item V, 4. March 7, 2019

PROPOSED RESOLUTION

**AUTHORIZATION TO ENTER INTO CONTRACT WITH U.ARIAS, CORP. FOR
LANDSCAPING AND MAINTENANCE SERVICES**

RESOLVED by the Board of Directors of the Roosevelt Island Operating Corporation of the State of New York (“RIOC”), as follows:

- Section 1. that RIOC is hereby authorized to enter into contract with U.Arias, Corp. for landscaping and maintenance services, upon such terms and conditions substantially similar to those outlined in the Memorandum from Mary C. Cunneen to RIOC Board of Directors/Susan G. Rosenthal dated February 22, 2019, attached hereto;
- Section 2. that the President/Chief Executive Officer or her designee is hereby authorized to take such actions and execute such instruments as she deems necessary to effectuate the foregoing; and
- Section 3. that this resolution shall take effect immediately.



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To: The Board of Directors/Susan G. Rosenthal

From: Mary C. Cunneen – Director of Parks & Recreation

Date: February 22nd, 2019

Re: RFP 18-35620 - Landscaping Services

Need:

There are roughly 19 acres of landscaping areas on Roosevelt Island. We would now like to engage one firm to provide landscaping services for all Island areas, providing a higher level of services than currently provided in-house. The contract with the selected firm will include five optional years for renewal. This would allow for the RIOC Grounds Department to focus greater attention on the cleanliness of all other island areas, increase maintenance of high traffic areas, and better maintain the new synthetic turf surface of the Octagon field.

The firm selected will be responsible for managing the full 19 acres of the island including South Point Park, Lighthouse Park, Blackwell Park, Firefighter's Field, Capobianco Field, Pony Field, all plant beds, etc. The nature of the work will include grass cutting/treatments, edging, seasonal planting, pruning, curbing reseeding, integrated pest management program, weed/fungus control, fertilization, aerification, tree sourcing and installation, irrigation repairs and water management.

In addition to landscape maintenance they will provide an ISA Certified Arborist to assist with tree management. We would like to focus them on assessing the health of our trees, provide nourishment plans and successional recommendations for trees that are no longer alive. The firm will be responsible for sourcing and planting the approved trees based on our planting guidelines to enhance the landscape of Roosevelt Island. The selected firm will need to be on site at a minimum of three days a week, to ensure the island is in excellent condition.

Procurement Process:

RIOC posted a Request for Proposal (18-35620) for Island-wide Landscaping Services in the New York State Contract Reporter on December 7th, 2018. On December 19th & 20th RIOC held mandatory walkthroughs to ensure each bidder possessed a solid understanding of the island's landscape areas. On January 28th, 2019, RIOC received 4 (four) submissions (*Chart I*) and based on evaluation criteria and best value for services provided in the RFP U. Arias received the highest cumulative rating score of 82.3 and their fee is \$333,924.86 for year one with a slight escalation in the following years (*Chart II*). Specifically, U. Arias through its proposal and staffing plan, demonstrated the best understanding of RIOC's needs.

U. Arias has previously been providing landscaping services to Roosevelt Island since 2016 under 10 month contracts with their areas of oversight increasing each year. We would like to enter into a five year contract for services with this team of industry professionals. U Arias currently also provides services to other government locations: Hudson River Park Trust, NYC DEP, NYC DOT, NYC DHS and NYC Health and Hospitals.

Chart I

The following firms submitted proposals for RFP 18-35620 – Landscaping Services:

Company	Project Cost
Alfredo LDC	\$305,000.00
U. Arias Corporation	\$333,924.86
Dom’s Lawn Makers	\$871,257.60
Dragonetti Brothers	\$1,199,440.00

Chart II

U. Arias Five Year Annual Contract Totals:

Year	Annual Cost
2019	\$333,924.86
2020	\$337,264.11
2021	\$340,603.36
2022	\$340,603.36
2023	\$343,942.61

Recommendation:

Based on the above, I recommend that the Board of Directors authorize and approve entering into a 5 (five) year contract, with U. Arias Corporation, for the purpose of providing Island-wide Landscaping services for the total amounts outlined above annually. The first year, 2019, total amount being \$333,924.86.