

**Appendix B - Non-Profit Operating Budget**

	Current Org. Budget	Current YTD Actuals	Previous FY Budget	Previous FY Actuals
<b>Revenue</b>				
Government grants & contracts				
Foundations				
Corporations				
Religious institutions				
United Way, combined federal & other federated campaigns				
Individual contributions				
Fundraising events & products				
Membership and program income				
Other				
Total cash revenue				
Total in-kind revenue				
<b>Total Revenue</b>				
<b>Expenses</b>				
Staff salary and wages				
Insurance				
Fringe benefits & payroll taxes				
Sub-grants to partner organizations				
Consultant and professional fees				
Travel and meetings				
Equipment				
Supplies				
Staff development				
Printing & copying				
IT/telephone				
Postage & delivery				
Fundraising fees				
Other				
Total cash expenses				
Total in-kind expenses				
<b>Total Expenses</b>				
<b>Revenue over Expenses</b>				