



## Roosevelt Island Operating Corporation

**KATHY HOCHUL**  
Governor

**SHELTON J. HAYNES**  
President & CEO

**BOARD OF DIRECTORS**  
RuthAnne Visnauskas, Chair, Commissioner of NYSHCR  
Robert Megna, Director of BUDGET  
Fay Christian  
Conway S. Ekpo  
David Kraut  
Howard Polivy

Agenda Item V, 4. April 3, 2023

### PROPOSED RESOLUTION

#### AUTHORIZATION TO ENTER INTO A CONTRACT WITH EFPR GROUP, CPAS, PLLC FOR INDEPENDENT AUDITING SERVICES

---

**RESOLVED** by the Board of Directors of the Roosevelt Island Operating Corporation of the State of New York (“RIOC”), as follows:

- Section 1. that RIOC is hereby authorized to enter into contract with EFPR Group, CPAS, PLLC for Independent Auditing Services, upon such terms and conditions substantially similar to those outlined in the Memorandum from Daeman Di Stefano to Shelton J. Haynes/RIOC Board of Directors dated March 2, 2023, attached hereto;
- Section 2. that the President/Chief Executive Officer or President’s designee is hereby authorized to take such actions and execute such instruments as deemed necessary to effectuate the foregoing; and
- Section 3. that this resolution shall take effect immediately.



# Roosevelt Island Operating Corporation

**KATHY HOCHUL**  
Governor

**SHELTON J. HAYNES**  
President & CEO

**BOARD OF DIRECTORS**  
RuthAnne Visnauskas, Chair, Commissioner of NYSHCR  
Robert Megna, Director of BUDGET  
Fay Christian  
Conway S. Ekpo  
David Kraut  
Howard Polivy

## MEMO

**TO:** Shelton J. Haynes & RIOC Board of Directors

**FROM:** Daeman Di Stefano, Assistant CFO & Comptroller

**DATE:** March 2, 2023

**RE:** Recommendation to Contract with EFPR Group, CPAs, PLLC for Auditing Services (RFP # 22-38211)

Background and Procurement Process:

Audited financial statements are a required part of RIOC’s annual reports in accordance with Public Authorities Law § 2800, subdivision 1. On November 21, 2022, an advertisement of a Request For Proposals (“RFP”) for auditing services was published in the NYS Contract Reporter, consistent with legislative requirements for public bidding. The term specified in the RFP is for three years, with the option for RIOC to extend the term for up to two (2) additional one-year terms. On January 3, 2023, RIOC received four bids as outlined in the table below.

Fiscal Year	EFPR GROUP, CPAS, PLLC	LUMSDEN MCCORMICK LLP	PADILLA & COMPANY LLP	THE BONADIO GROUP
FY 23-24	\$32,800	\$40,000	\$60,000	\$65,000
FY 24-25	\$34,000	\$41,500	\$63,000	\$66,950
FY 25-26	\$35,300	\$43,000	\$66,000	\$68,950
<b>Subtotal (Years 1-3):</b>	<b>\$102,100</b>	<b>\$124,500</b>	<b>\$189,000</b>	<b>\$200,900</b>
FY 26-27	\$36,700	\$44,500	\$66,000	\$71,000
FY 27-28	\$38,100	\$46,000	\$66,000	\$71,350
<b>Subtotal (Years 4-5):</b>	<b>\$74,800</b>	<b>\$90,500</b>	<b>\$132,000</b>	<b>\$142,350</b>
<b>Grand Total:</b>	<b>\$176,900</b>	<b>\$215,000</b>	<b>\$321,000</b>	<b>\$343,250</b>

The RFP set forth the following evaluative criteria: (a) Overall Quality of Proposal – 20 points; (b) Experience and Qualifications – 30 points; (c) Ability to Perform the Required Services – 20 points; (d) Financial Capability – 10 points; and (e) Fee – 20 points. The bids were evaluated by a panel of staff using established procurement procedures. EFPR received the highest cumulative score of 89.61 as shown in the table below.

<b>RESPONDENT FIRM</b>	<b>EFPR GROUP, CPAS, PLLC</b>	<b>LUMSDEN MCCORMICK LLP</b>	<b>PADILLA &amp; COMPANY LLP</b>	<b>THE BONADIO GROUP</b>
Cumulative Score	89.61	84.18	75.81	83.24

EFPR received the highest score in “Ability to Perform the Required Services” and “Fee” criteria. Of the responding entities, EFPR has the most experience with New York State governmental entities including public authorities that require similar audit services to RIOC. EFPR is RIOC’s current auditor, having contracted with them for the previous 10 fiscal years<sup>1</sup>. The firm has demonstrated considerable expertise with the interpretation and implementation of Governmental Accounting Standards Board (“GASB”) statements. Their guidance has been crucial to RIOC’s compliance with the statements during the contract term. For example, the financial statements for fiscal year 22-23 include accounting and compliance for GASB 87 – Leases, which RIOC implemented with EFPR’s guidance.

Recommendation:

Based on the foregoing, we recommend that the Board authorize RIOC to contract with EFPR. The cost of the three-year term is \$102,100 and the additional two (2) one-year terms will cost a total of \$74,800 for a total of \$176,900. In the event of a single audit requirement, the Corporation will need to engage EFPR to perform related services. Therefore, I recommend that the Board approve a not-to-exceed contract of \$176,900 over the five years in which RIOC may engage EFPR with a 10% contingency for single audit and related services for a total price of \$194,590.

---

<sup>1</sup> Audit services performed as Toski & Co., CPAs, P.C. for FY 13-14 and FY 14-15 before subsequently changing their business name to EFPR Group CPAs, PLLC